May 15th, 2012

To Whom It May Concern,

As a valued Patton partner, we wanted to inform you that the functions of the following SmartNode models are equivalent to the SmartNode 4960 and will therefore pass the same tests.

- SN4970
- SN4980
- SN4990

Patton has replaced the SmartNode 4960/50/40 with these three new products to better meet customer needs for IPv6 capabilities. Installations which do require transcoding functionality may now use the SN4980 Gateway-Router or SN4990 IAD with optional transcoding license. Installations which do not require IP routing functionality may now use the SN4970 Gateway.

Although these are new products, they are based on the exact same hardware and software platform as the SmartNode 4940/50/60 with the following differences:

- Increased Memory
- Increased Flash

➢ SN4970
  o The hardware is equivalent to the SN4940

As a result the SN4970 will fulfill the same VoIP Gateway requirements and pass the same VoIP gateway tests as the SN4940.

➢ SN4980
  o The hardware is equivalent to the SN4950/60 without WAN.
  o The software is equivalent to the SN4950/60 but does not support transcoding. Transcoding can now be enabled with an optional transoding license.

As a result the SN4980 will fulfill the same VoIP Gateway-Router/ESBR requirements and pass the same VoIP gateway tests as the SN4950/60.

➢ SN4990
  o The hardware is equivalent to the SN4950/60 with WAN.

○ The software is equivalent to the SN4950/60 but does not support transcoding. Transcoding can now be enabled with an optional transcoding license.

As a result the SN4990 will fulfill the same VoIP gateway and IP routing requirements and pass the same VoIP gateway, IP routing and ESBR tests as the SN4950/60.

If you have any further questions, please contact us at sales@patton.com or +1 301-975-1000.

Sincerely,

Tyler Delin
SmartNode Product Manager